



Recruiting outside the industry

SITUATION

A top Management Consulting firms needed to recruit an industry outsider Director in order to co-start a practice in Financial Institutions.

CLIENT REQUIREMENTS

After repeated attempts to hire a professional from the client's side, the candidate had to understand the internal meritocracy system and competition with other professionals in selling and delivering projects.

SOLUTION

We advised them to expand their scope to Business Intelligence, M&A in Banking Advisory, and Institutional financial companies.

FOR FURTHER INFORMATION PLEASE CONTACT

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